



**MINUTES OF AIA ANNUAL GENERAL MEETING
HELD AT BRONCOS LEAGUES CLUB, FULCHER RD, RED HILL ON
THURSDAY, 6 OCTOBER 2005 FROM 8:07PM**

1. Present:

The President, Mr Robert Andrew (Chairman), 33 members and Peter McCall as per attached list.

2. Apologies:

John Venn	Bill Shirley	Michael Pinter
Leslie Falkiner-Rose	Adrian Vorbach	Bill and Lee Garsden
Neville Cush	John Russell	

3. Proxies:

The Chairman opened the meeting at 8.07pm and declared that a quorum was present. 173 proxies were directed in favour of the Chairman, and 11 nominated to have their votes handled by other members.

4. Minutes of Previous Meeting of 3 November 2004:

Minutes have been available for over 10 months on the website and they were considered by council after the AGM and actions have been taken.

Jolyon Forsyth moved; Scott McKenzie seconded that the minutes be confirmed.

CARRIED

5. Annual Report and Financial Statements 2004-2005:

The Report and Statements had been distributed to members according to their preference.

The President addressed the meeting and advised one role of the AIA was as advocate for investors. We are doing a lot of work on educating people, but not much as advocates for a better deal for investors. A member, Bill Dodd, had drawn attention to the situation in respect to Superannuation. While ASIC and APRA are very busy ensuring that the management fees are collected by funds offering superannuation, there seems to be little policing of those funds on the returns for their members' superannuation fund. 14 of the 19 superannuation funds that claim to invest 100% in equities, failed to meet the rate of inflation during the previous five years until 30 June 2005.

This has been raised with Commissioner Collier of ASIC and it will continue to be raised. Most of these funds belong to institutions that just happen to have 80% of the financial advisers who will be advising people on superannuation choice. This certainly needs to be addressed.

A few words from the Council:

There is scope for a lot more work. We have had the services of nine Councillors who have played an important role in the operational side of the business.

From the Treasurer:

The Treasurer referred to the Treasurers Report provided to members with the AGM notice. He highlighted that the deficit recorded in the accounts was due to unusual circumstances namely:

1. due to a change in date for the Annual conference which makes a significant contribution to the bottom line there was no contribution in the financial year ended 30th June 2005. This is a one off timing issue. The Annual conference was staged in July and recorded a surplus of approximately \$53000.
2. During the year the AIA has upgraded its administrative, accounting and membership systems and procedures and incurred costs related to these changes. This is a one off cost that should result in long term efficiencies and savings in the future. The associations systems and procedures are now capable of coping with considerably greater membership.

The Chairman asked for any questions or comments.

From the President:

Bob Andrew reported that the Association has taken some major steps during the course of the year to improve the efficiency of the Association and is very happy with the way that is progressing. In the restructuring, we have outsourced the Secretariat service to an organization that looks after the sick leave, training, health, holidays, etc of its staff and it also gives us the opportunity to easily expand our membership, accounting and administration facilities to a far greater level than we otherwise have been able to do.

Peter McCall heads the company (McCalls' Pty Ltd) that provides our administration services, including support for meetings and seminars. It is not just a fixed cost, but it is an agreed cost for a number of years to come in terms of agreed inflation based rises, etc. The amount of emails and work volunteers have to do on a daily basis has reduced dramatically. We have also experienced a reduction in costs of certain supplies, due to McCalls' buying power.

We built a database that is capable of managing the Association, not only now, but well into the future. We have had enquiries from another Association interested in our processes. It is a comprehensive database and without Bob's expertise, time and effort, we would not have achieved it. In total, it cost \$20,000, with an annual maintenance fee. It has been well worth the money and it is instantly expandable.

Annual Conference:

From the Conference in July, we are estimating a \$55,000 to \$60,000 profit. The impact of that compared to last year's figures has been a complete turnaround. The budget indicates the annual surplus is around \$20,000.

The reasons for moving the Conference from June to July:

- fund raising events should be at the beginning of the Financial Year to allow planning
- access to better speakers, as a lot of politicians and speakers are on holiday in June
- members prefer to have conferences in July.

Feedback from members:

- Appreciation expressed for the Association and the splendid workshop that Ron Gibson presented. He is an excellent teacher and a huge crowd turned up for the event. He is very sharing of his knowledge, practical, and has insight into the sort of things investors need to know.
- Peter O'Neill said that an organization like this cannot survive without volunteers and people like Scott McKenzie and Ron Gibson. He liked the AIA because it is about educating members on investing.

Denise O'Boyle moved; Jolyon Forsyth seconded that we receive and adopt the Annual Report and the Financial Statements of the Association for the 12 month period ending 30 June 2005 and the report of the Councillors and Auditors thereon.

CARRIED

ACTION: Change the Audit of Accounts - Note 4 says "prima faces" tax and it should be "prima face" (has an extra S). In the Directors' Declaration, the phrase "give a true and view" should be "give a true and fair view".

David Child

6. Election of Councillors

On the papers distributed for this meeting, 9 names were listed (previous Councillors), but since that distribution three more members have been nominated; Brian Turnbull from TAS, Ron Gibson from QLD; and Jolyon Forsyth from QLD. This makes 12 people nominated for the Council. Up to 18 Councillors may be elected.

Bob Andrew	Scott McKenzie
David Child	Bruce McBryde
David Combe	William Shirley
Leslie Falkiner-Rose	Brian Turnbull
Jolyon Forsyth	John Venn
Ron Gibson	Adrian Vorbach

Bob Andrew then noted that, since less than 18 had been nominated, there was no requirement for an election, and all the above nominations were declared elected as Councillors of the AIA.

7. Auditor Appointment:

We are happy with Grant Thornton and see no reason to change.

8. Meeting Closed.

The Chairman closed the meeting at 8.33pm.

Proxy votes recorded were counted as follows.

Item 1: Annual Report

Of the 173 proxies received, directed to the Chairman, 171 were for with 2 abstaining and 1 against.

Item 2: Election of Councillors

182 proxies were received in favour of nominating the members to Council.

Signed as a correct record:

Robert Andrew, Chairman

Date: _____