



“your insights...and ours”

**How to safeguard your equities
portfolio and protect your wealth
without diversification.**

Marcel Collignon

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This information is current as at 7 July 2014

Then Vs Now

1950's



Now



Then Vs Now

1950's



Now



Then Vs Now

1950's

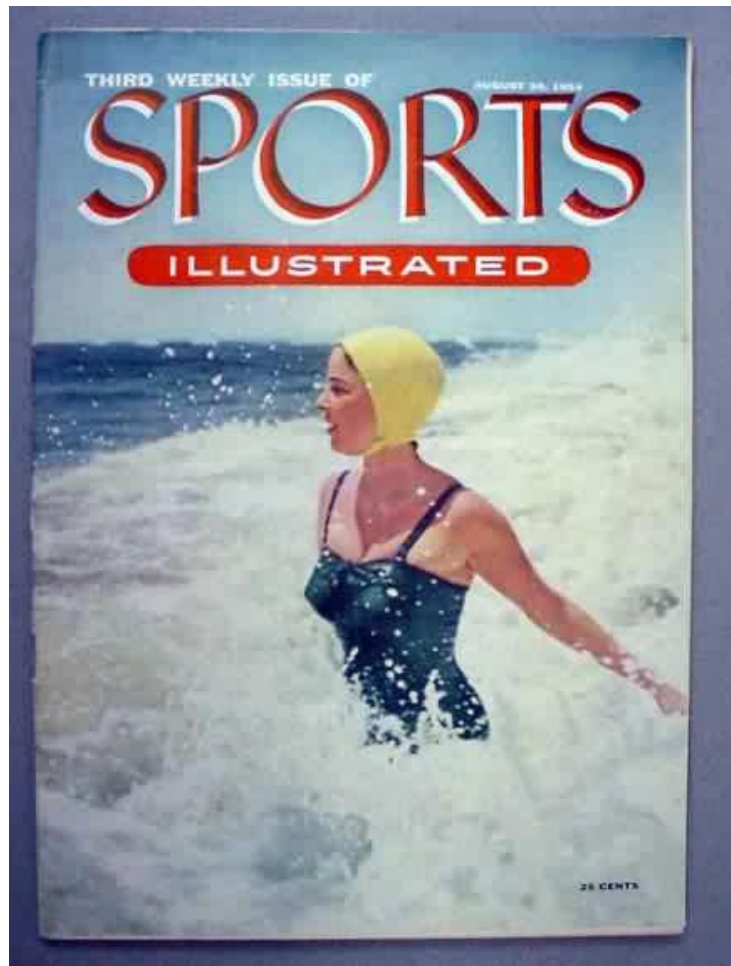


Now



Then Vs Now

1950's



Now



Then Vs Now

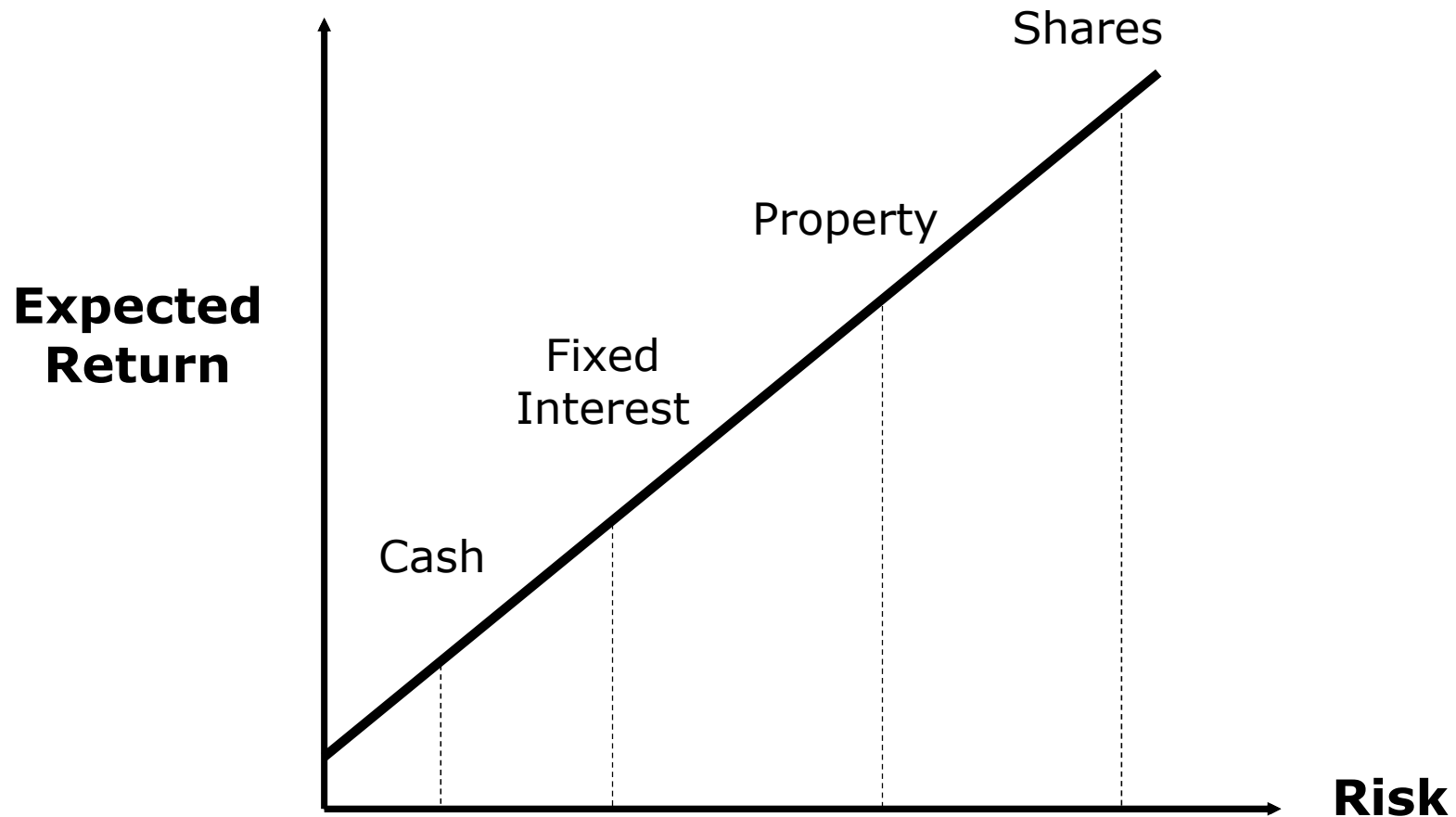
1950's – Harry Markowitz
– Portfolio Theory



Now – Harry Markowitz –
Portfolio Theory



Accepted Risk Return Trade Off



Share Market Risk

- The short term volatility of the share market creates a high level of risk.
- RISK – The possibility of loss
- Share market risk factors include:
 - International risk
 - Overall market risk
 - Stock specific risk

Accepted method for managing these risks

Diversification:

- Spreading the total investment over a variety of shares and/or asset classes in the pursuit to reduce risk
- While diversification spreads risk it also reduces the potential return
- Assumes that Asset Classes are “Uncorrelated”

The Warren Buffet Way

- Choose a few stocks that are likely to produce above average returns over the long term.
- Concentrate the bulk of your investment in those stocks.
- Have the fortitude to hold steady during any adverse short term movements.

(The Essential Buffett, timeless principles for the new economy, R Hagstrom)

Reduce concentration risk

- Risk can be reduced by buying insurance.

Insurance on Shares?

- A **Put Option** gives the buyer the right but not the obligation to sell the underlying shares at a predetermined price on or before a future date.

Insurance - Protection for your assets

- **What is insurance?**
- Example: Car Insurance
- **Key Features**
 - Agreed Value: \$40,000
 - Time to Expiry: 12 months
 - Premium: \$1,000
 - Excess: \$600

Insurance - Protection for your assets

- **What is Put Option?**

- A Put Option is the right to sell, but not the obligation, at an agreed price, on or before an agreed date.

- **Example: Dec 2013:**

WBC Bank. Price \$31.31 (19 Dec 2013)

- **Put Options Key Features**

- Agreed Value (Strike Price): \$31.31
- Time to Expiry: Dec 2014
(~12 months)
- Premium: \$2.51
- Excess: \$0.00

Insurance - Protection for your assets

- **Example Cont'd:**

WBC Bank. \$31.31 (19 Dec 2013)

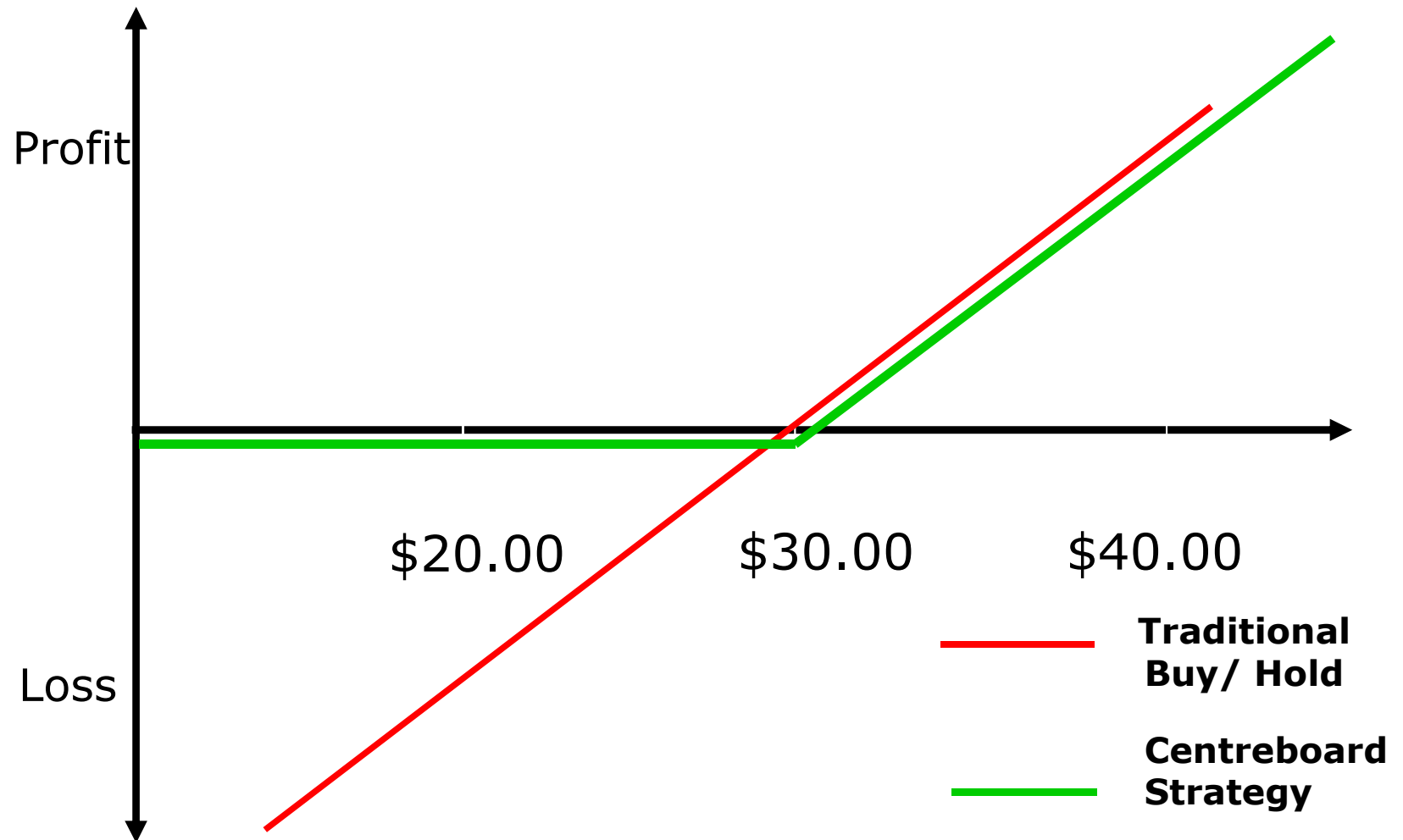
- **Worked Example:** Jimmy wants to buy ANZ as he sees upside, but is concerned the share may fall in value. Jimmy has approx \$300,000 to invest.

Buy 10,000 ANZ shares at \$31.31:	\$313,100
Buy 100 ANZ \$30.00 Put options @ \$2.51:	(\$25,100)
Expected Dividends & FC's (\$1.80 + FC = \$2.57):	\$25,700

Risk if dividends are not paid:	(\$25,100)
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Risk if dividends are paid:	\$600 gain
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Comparative Payoff Diagram



Centreboard Approach

- Adopt a focused investment philosophy to have the capacity to make substantial capital gains.
- Concentrate the bulk of your investment in those stocks.
- Reduce the risk by buying insurance.
- Use the dividend income to pay for the cost of the insurance over the course of the year.


Risk of the Centreboard Strategy

- The company reduces their dividend so the cost of the Put Option is not entirely offset by the dividend.
- The maximum down side risk is therefore the cost of the Put Option.

The Warren Buffett Way

1. Never lose money.

2. Never forget rule number 1.



Look at market fluctuations as your friend rather than your enemy; profit from folly rather than participate in it.

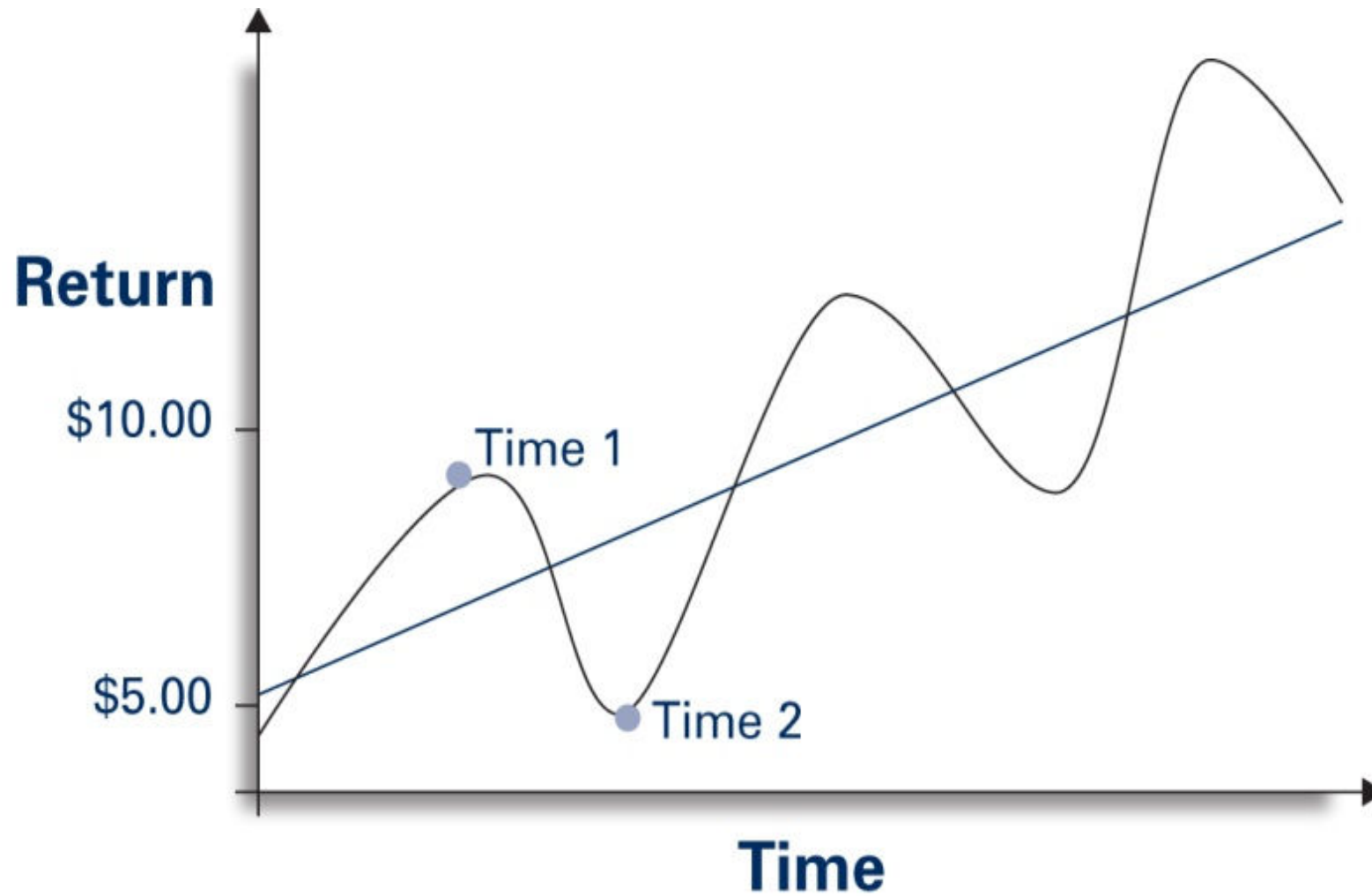
– Warren Buffett

Centreboard Strategy

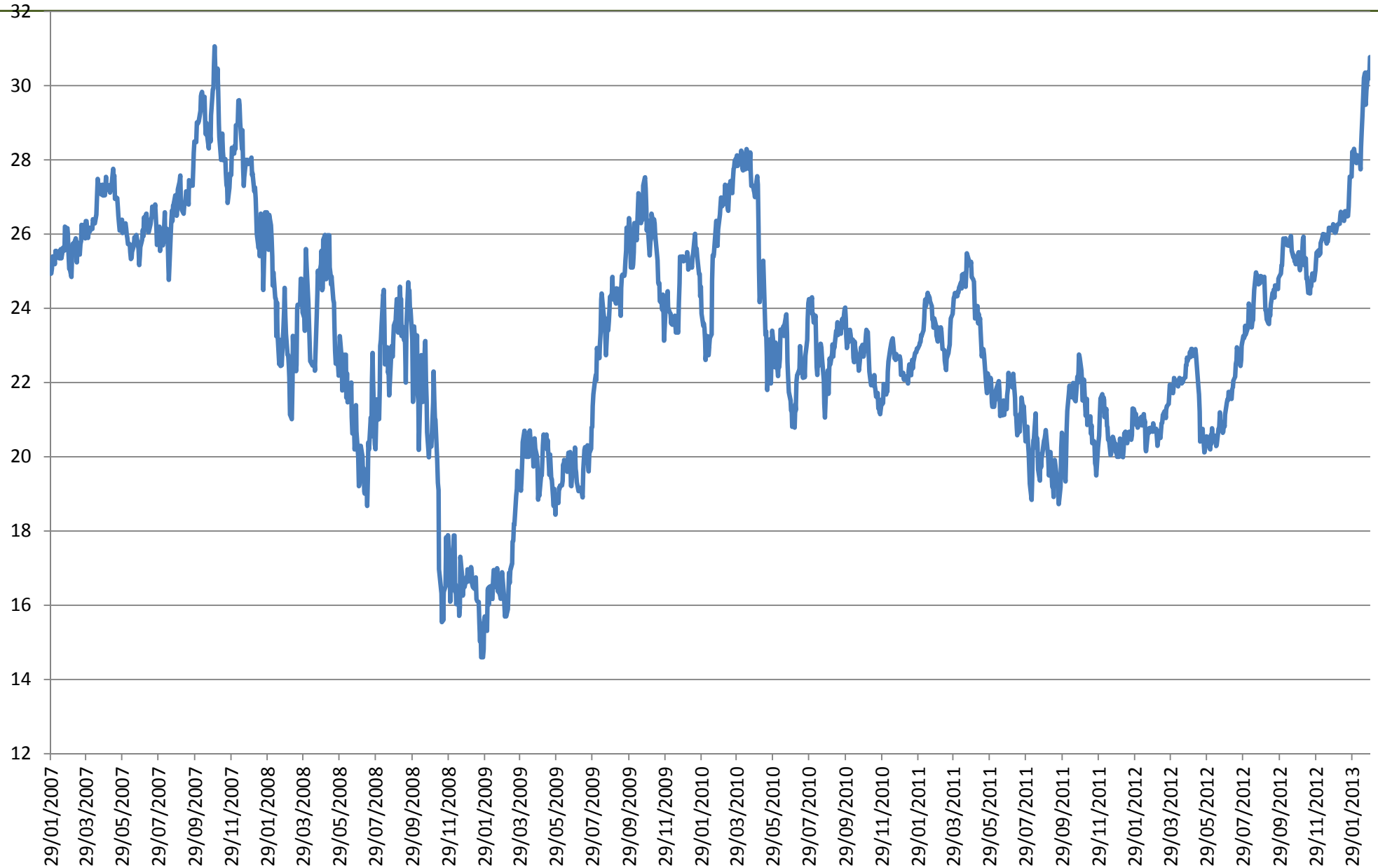
Active Management;

1. Roll Down
2. Lock in gains and roll on

Roll down

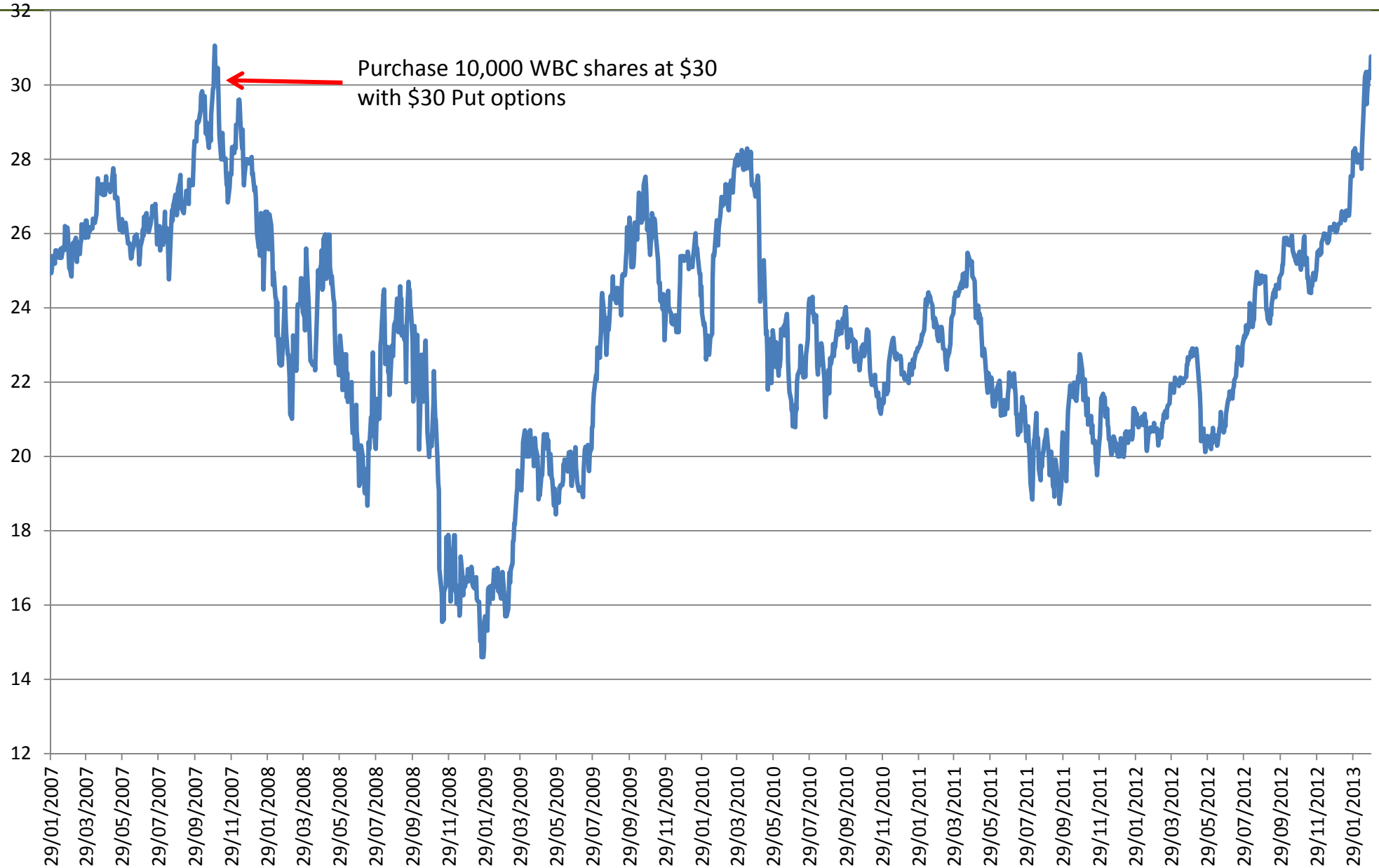


Westpac (WBC) Example



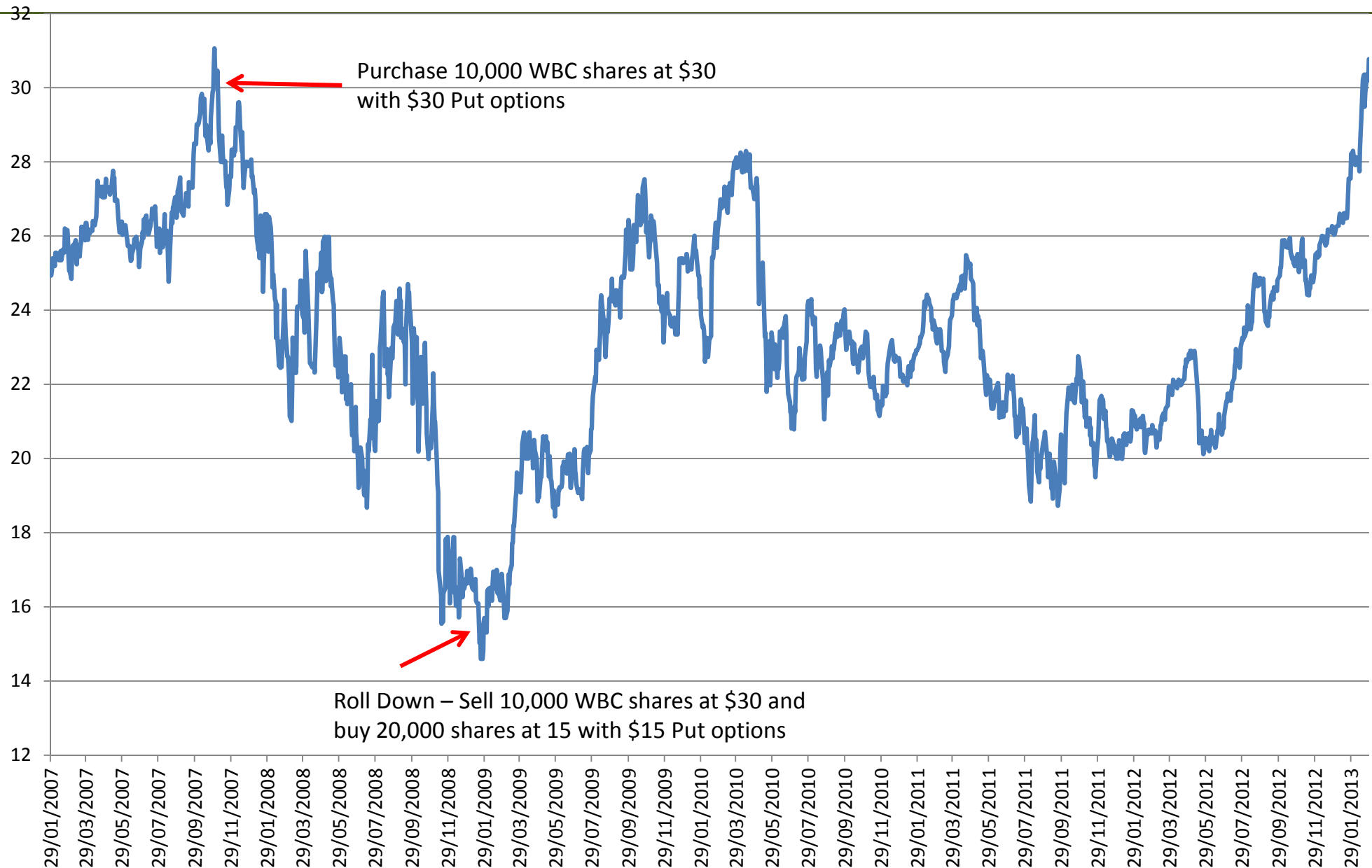
Source: Yahoo Finance

Westpac (WBC) Example



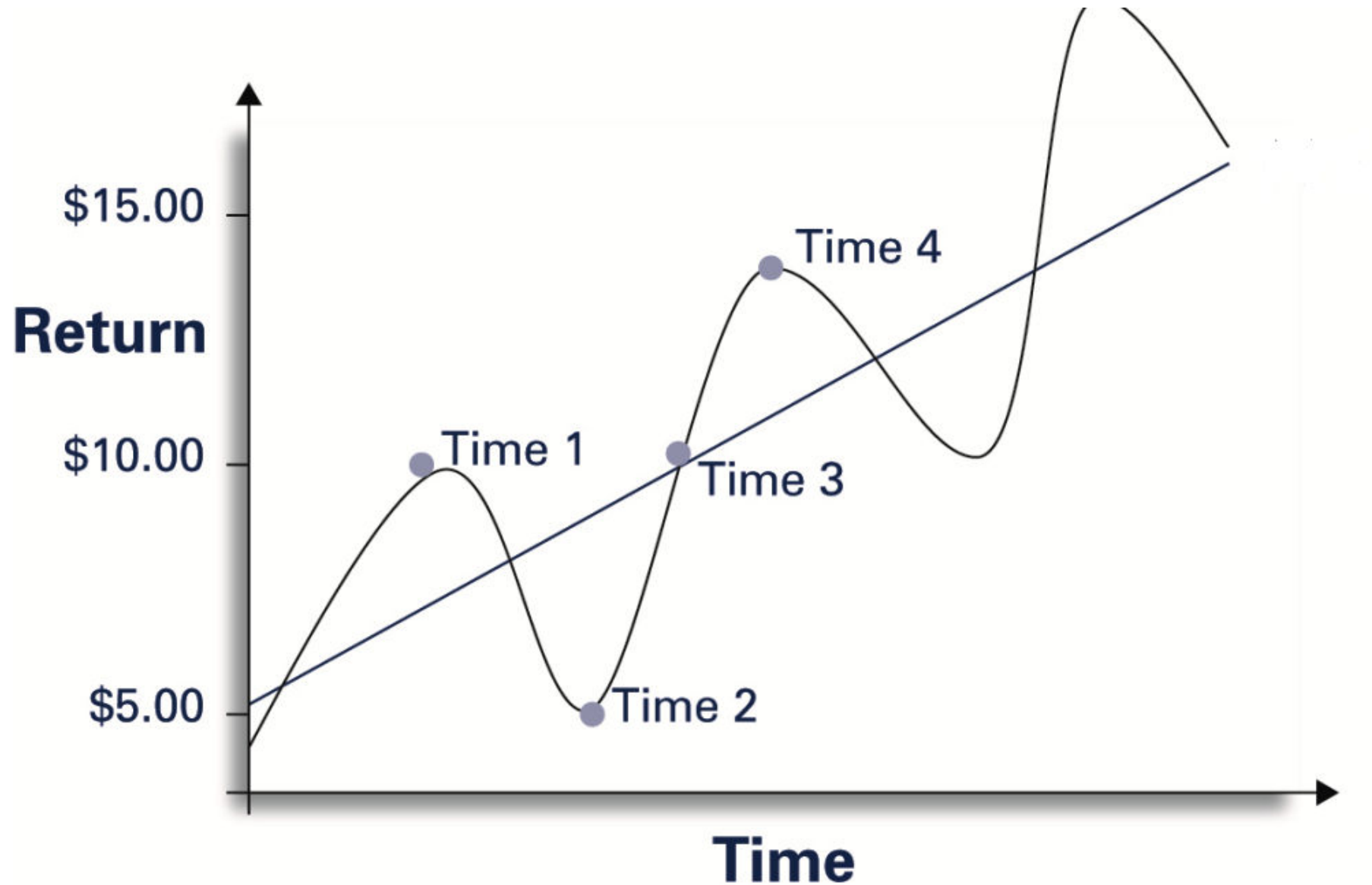
Source: Yahoo Finance

Westpac (WBC) Example

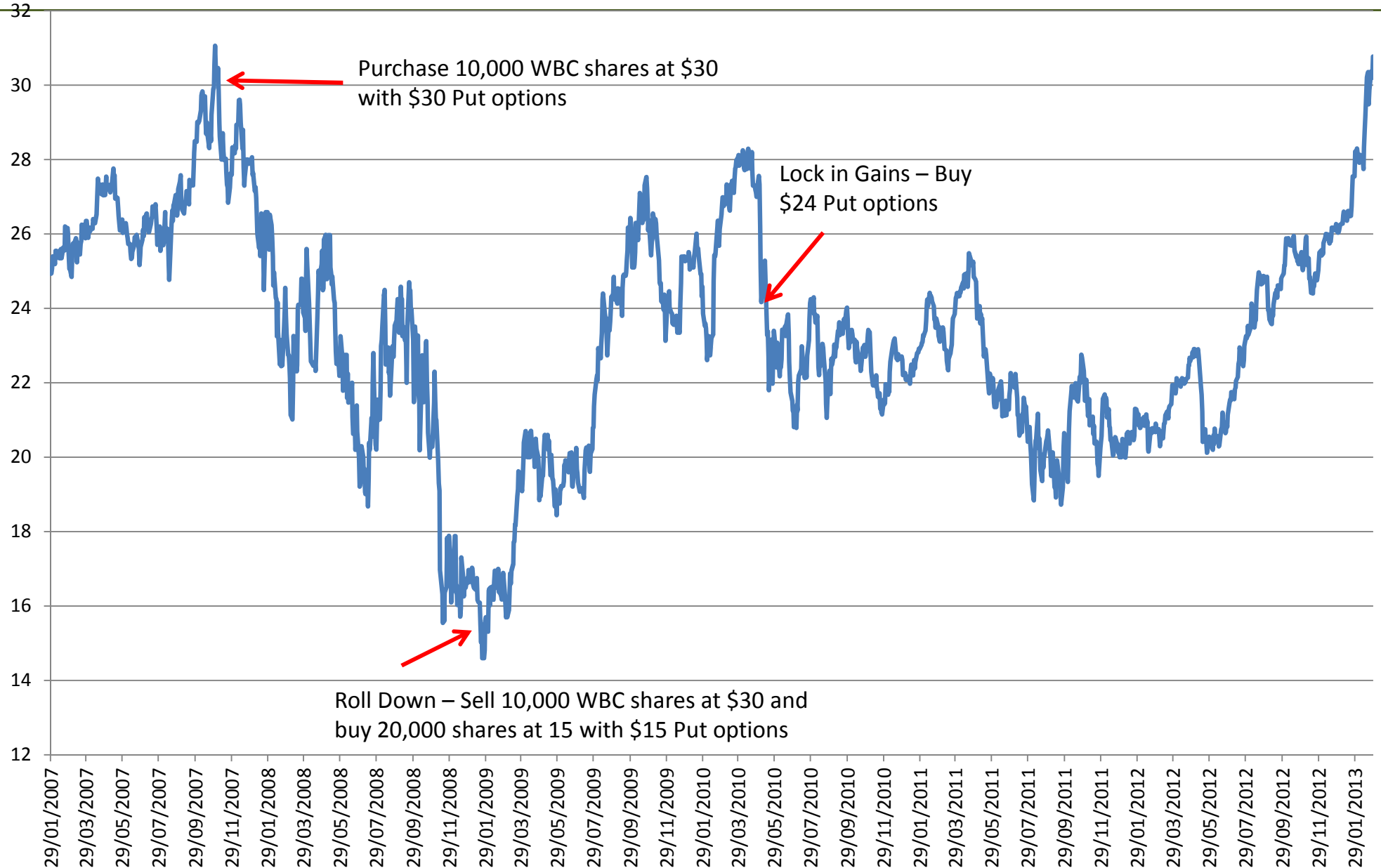


Source: Yahoo Finance

Lock in gains

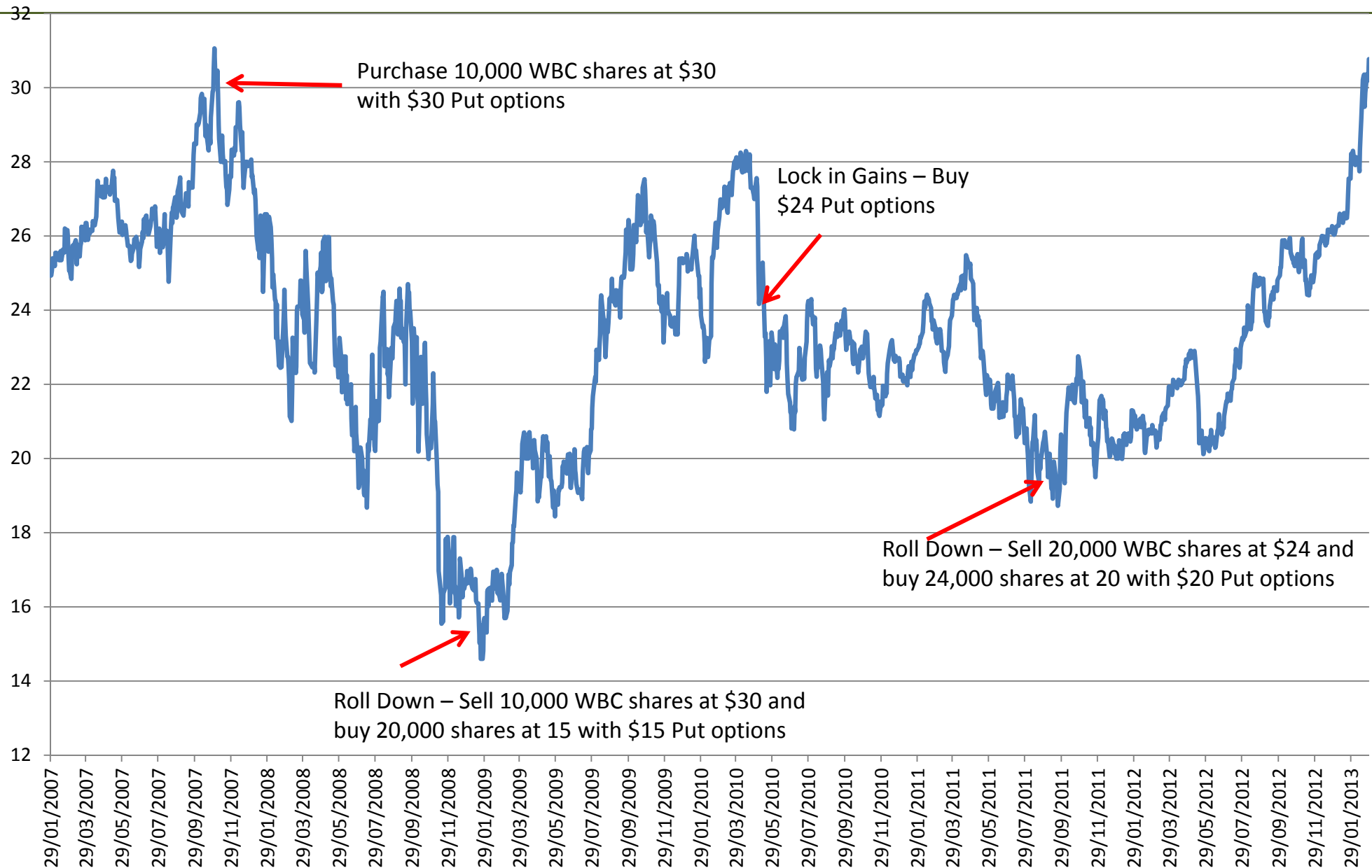


Westpac (WBC) Example



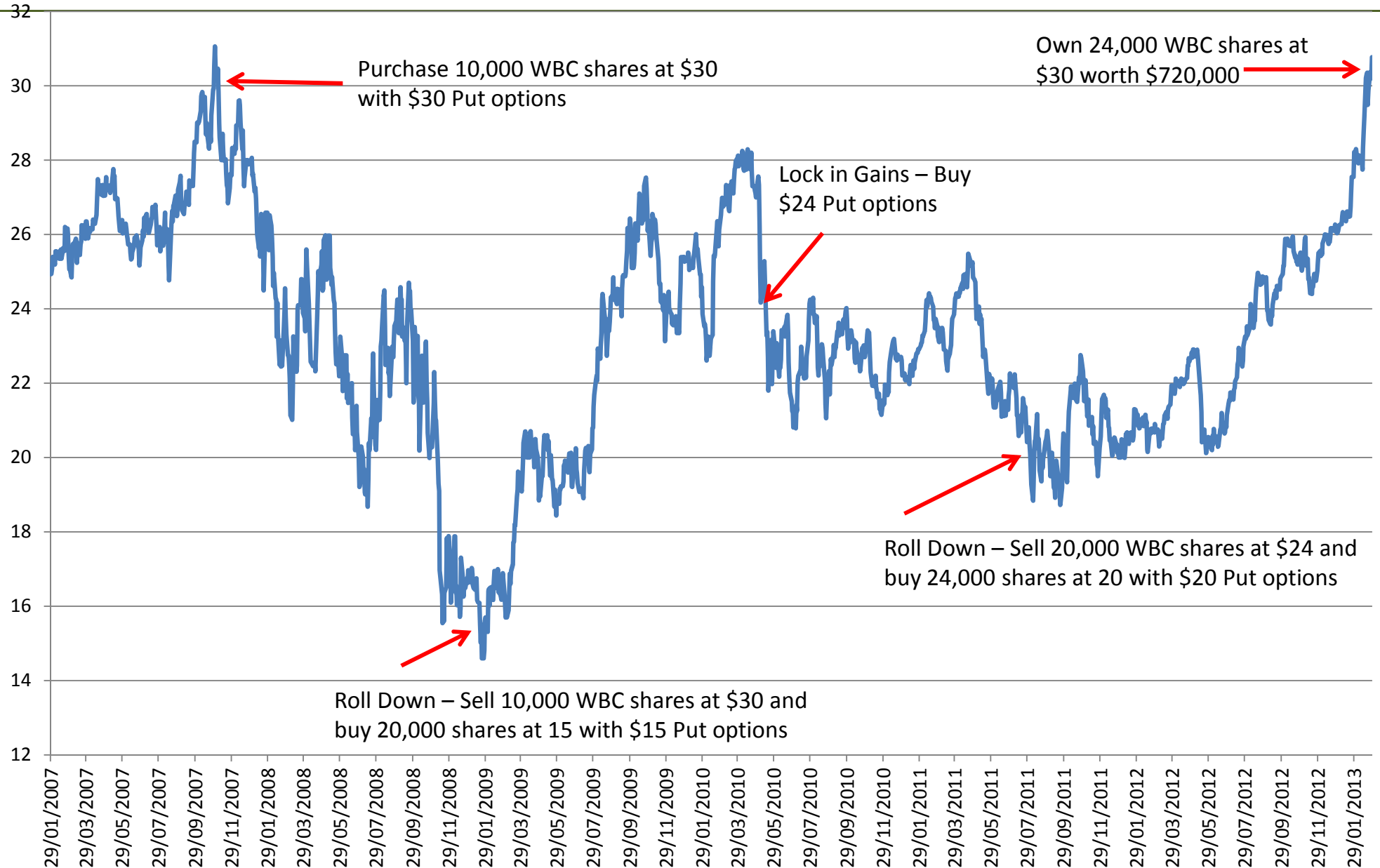
Source: Yahoo Finance

Westpac (WBC) Example



Source: Yahoo Finance

Westpac (WBC) Example



Source: Yahoo Finance

Centreboard Strategy

**“AN INVESTMENT IN KNOWLEDGE
PAYS THE HIGHEST DIVIDEND”**

Benjamin Franklin

**BUT ONLY WHEN THAT KNOWLEDGE
IS APPLIED!**

Marcel Collignon